CERTS LAND

Salesforce

Education-Cloud-Consultant Exam

Education Cloud Consultant

Questions & Answers
(Demo Version - Limited Content)

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Version: 7.0

Question: 1

A consultant is working with a customer who already uses Salesforce and wants to install the Education Data Architecture (EDA). The consultant has confirmed that EDA can work in the customer's existing environment.
Which two locations can the consultant visit to install EDA in the existing environment?
Choose 2 answers.

A. Salesforce.org website
B. EDA repository in GitHub
C. Partner Community
D. Salesforce AppExchange

Answer: B, D

Explanation:

Question: 2

A university's Study Abroad office getting ready to implement Salesforce to streamline internal processes. In the past, most of the work was done using spreadsheets and paper. The office is unsure which metrics to use to determine whether the implementation project is successful.
Which two metrics should the consultant recommend?
Choose 2 answers.

A. Percentage of staff logins each month
B. Volume of emails to the office
C. Time saved when creating business reports
D. Number of student phone inquiries

Answer: B, C

Explanation:

Question: 3

A university has hired a consultant to help it plan the campus's enterprise roadmap for Salesforce. The CIO wants to use a single. Salesforce org across the university and is interested in learning more about the Education Data Architecture (EDA). The university has two existing Salesforce orgs, one uses Person Accounts, and the other org uses a custom data architecture.
What should the consultant do first lo assess the situation?

A. Submit a Salesforce Support case to merge orgs.
B. Install EDA into one of the production environments.
C. Document solution requirements from the groups involved.
D. Create a new Salesforce org using EDA as the foundation.

Answer: C

Explanation:

Question: 4

A CRM committee for a university has asked a consultant about the major release cadence of Salesforce.org and Salesforce.com platform enhancements.
When are Salesforce.org releases?

A. Approximately two weeks after Salesforce.com releases
B. Approximately one month before Salesforce.com releases
C. Approximately two weeks before Salesforce.com releases
D. Approximately one month after Safesforce.com releases

Answer: D

Explanation:

Question: 5

An institution's Office of Career Services wants a solution that allows students to schedule appointments with any available .... directly from a portal.
Which feature should the consultant recommend to meet the requirement?

A. Email to Case
B. Success Teams
C. Advising Pools
D. Early Alerts

Answer: D

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